



Sunshine Cruising Yachts

FSBO Assistance Program

Are you selling a boat on your own? If you've made that decision, great! It's a good route to take if you have the time to do it and feel that you can access appropriate advertising channels.

But what about things like collecting deposits, handling surveys, making sure your forms are legal and compliant, and basically making sure you aren't being scammed? We can help. Levels are as follows:

- 1) Basic paperwork – you do the negotiation and handle survey, trial run, and funds. We provide you and your buyer with purchase and sale agreements, acceptance forms, and the closing process along with our partners at Yacht Closer. **2.5% of final selling price due upon close**
- 2) Basic plus—all of the above but we handle funds too, via wire transfers through our secure Florida Licensed & Approved escrow account. We collect a deposit, collect funds including FL sales tax if in FL, and disburse them to you through a secure wire at the end of the deal. **3.5% of final selling price due upon close**
- 3) Concierge – 1 & 2 plus we will assist in scheduling the survey, and educating you on every step. We will attend the survey and trial run as long (as they occur simultaneously) to ensure all goes smoothly. **4.5% of final selling price due upon close**
- 4) Concierge Plus – 1, 2, & 3 plus we will assist you in the negotiation process. You have an offer on your boat, but you're not sure how to proceed. This includes negotiation both before the survey and after if renegotiation is required. **5% of final selling price due upon close**

If the deal does not close, you don't pay.

Please note that these are for only one deal with one buying party and one selling party. If the deal does not go through, you have the option of signing a full-commission listing agreement under which we are happy to search for other buyers and advertise and handle the process.